

COMPANY FACT SHEET



WHO WE ARE

Founded in 1986 by Sue Woodham, RHIA, Woodham HIM Solutions is a Revenue Cycle Management company specializing in HIM services. We offer remote coding, hospital inpatient and outpatient coding, coding audits and education, clinical documentation improvement services, interim management and revenue recovery options.

WHAT WE DO

New directives impact your organization every day. Woodham HIM Solutions stays abreast of all regulatory, revenue and coding updates that directly influence quality—and your bottom line.

Our team of professional coders, auditors and CDI specialists work by your side to improve coding accuracy, optimize EHR utilization and identify clinical documentation gaps for revenue recovery.

OUR MISSION

Our first responsibility is to our customers. We are committed to the highest quality in providing timely, accurate and client-driven services. Our primary focus is ensuring a team of professional and experienced coders, auditors, directors and consultants to support stronger revenue integrity for our hospitals.

MANAGEMENT

Michael Baney, MBA, CRCR
President

Christi Roberts, RHIA, CCA
Director of Operations

Bethany McClellan, RHIT, CCS
Director of Compliance

Michelle Murasko
Director of Finance / HR

Dan Tracy
Director of Sales

CORE COMPETENCIES

- Clinical Coding
 - o Remote coding
 - o Hybrid offshore
 - o Bundled payments
- Coding Audits
 - o Retrospective audits, RAC
 - o Pre-bill reviews
 - o DRG Validation
- Denied Claims Management / Revenue Recovery
- Education
- Interim management

A Trusted Partner for HIM Solutions



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PERFORMANCE

Woodham HIM Solutions provides the industry's top HIM suite of services, claims management and retrospective clinical documentation improvement performance. We stand by every contractual agreement with reliability, timeliness and active account management.

Stop chasing vendors and take proactive approach through a Woodham HIM partnership including:

- Fast, economical and secure outsourcing setup
- Flexible schedules, no contractual obligations
- Technology-enabled services with built-in dashboards and reporting
- Multiple EHR/EMR system experience

RETURN ON INVESTMENT

With over 20 years of experience providing health information management solutions across the nation, our coding, claims correction, interim management and clinical documentation services deliver the best possible return for your outsourcing investment. Inquire about our on-demand blend of domestic and international resources designed to exceed accuracy and efficiency targets without breaking the bank.

Our budget-conscious rates include:

- Out-of-the-box contracting
- Revenue recovery shared-risk options
- Proven ROI within 60 days
- Rapid correction of your coding denials for rebills

WHAT MAKES US DIFFERENT

Woodham HIM Solutions acknowledges the unique requirements, systems and processes of each facility. Our professionals tailor each solution to meet your needs.

- 1. What are your specific goals?**
- 2. What are the barriers that prevent you from meeting those goals?**
- 3. How can we be of most assistance to you?**

CLIENT ROSTER

With over 25 health systems, 350 hospitals and 600 facilities, we perform services in accounts of all types—outpatient clinics to large Tier 1 Trauma Centers.

PARTNERS

Woodham partners with companies that provide these services and solutions: offshore services, encoder, charge master and voice recognition.

